

Keyhouse Matters

Hello, again

Welcome back to another Keyhouse Matters newsletter. This is our first newsletter since embarking on our next exciting chapter as a company. This newsletter will be packed full of information about our new chapter with Dye & Durham and the exciting investment and integrations for the Keyhouse product. We also talk to your peers about cloud technology and what's happening in the Irish legal tech market. Grab a cuppa and settle in.



Every end marks a new chapter

In July, we announced that Keyhouse has become part of the Dye & Durham family.

Dye & Durham are the leading provider of cloud-based software and technology solutions designed to improve efficiency and increase productivity for legal and business professionals. They provide critical information, services and workflows, which their clients use to manage their processes, information and regulatory requirements.



Pictured (L to R) are: Stephen Keogh, Martina Winters, Matt Proud (Dye & Durham CEO), Gerry Murray, Gavin Molony, John Robinson (Dye & Durham CCPO) and Brian Sweeney.

Keyhouse has for some time been looking to grow in order to provide a wider product range to our valued clients, and now we have a fantastic opportunity to do so. We will continue to be committed to you, our clients, and are looking forward to this next chapter with you. We are delighted to have our technology, service and personnel recognised by an international brand, who began this venture because they believe in everything Keyhouse stands for. Now as part of the Dye & Durham family, we can provide even more best-in-class products and services to our valued clients. We couldn't be more excited to begin this next step of our journey and ensure our clients get optimal results and opportunities for even greater success.

You may recognise the Dye & Durham name as they are the headline sponsor of the upcoming Irish Law Awards or from their recent Irish acquisitions. In Ireland, in addition to Keyhouse, they recently acquired companies you are already familiar with; Rochford Brady, Brady & Co. and Hibernian Legal.

If you have any questions about this next chapter, and what it means for your law firm, please feel free to reach out to the team for a chat. You can always call us on 01 290 2222.

Same exceptional service. Same exceptional people.

The top question clients are asking since we joined Dye & Durham is; *“Will the same team be supporting us?”* They sure will. Brian and Stephen remain at the helm guiding the Keyhouse ship as they have done for many years now. They will continue to be supported by the management team, Martina, Gerry, and Gavin, along with their fantastic teams, who support you and your peers daily.



We will continue to be available to support you, and your colleagues, through the usual channels of email, phone, and support desk. We are still available for in-person or online training and system demonstrations, in your office or off-site in our offices based in the IMI in Dublin.

The way you work has changed forever, yet remains exactly the same

Our clients, and future clients, will continue using the Keyhouse system without any fear of being moved to a different system by our acquiring provider. Instead, our system is about to enjoy some additional investment and some fantastic third-party integrations with our new Irish peers mentioned previously. We now have access to Dye & Durham products that are really beneficial for our customers so we can bring those products into the Keyhouse portfolio and give you a one-stop shop offering. In the coming months we will be working on integrations with third-party systems from within Dye & Durham such as Search Facilities, Anti-Money Laundering, Quote Conversion & On-Boarding applications and Compliance Modules.

We are still on track with our planned 2022 development road map and in the coming months will announce new offerings that will be available to you. This year we have launched our Interest Rate Calculator and we will have more news about Keyhouse Web Browser for both our Case Management and Accounts Systems in the coming weeks. We have also just recently launched our newly redeveloped Web Portal. This includes portal functionality which enables your clients to upload documents and gain limited access to their files.

As the months progress you will see small changes to our offering as it grows. You may also notice small details such as the Keyhouse logo on our website, LinkedIn, invoices, and other documents, which will evolve until Keyhouse is fully integrated into the Dye & Durham family.



Get your head in the cloud

We have been successfully moving clients to the cloud for almost 3 years now. A process that may seem daunting but is an essential move for any law firm looking to future-proof their business. Keyhouse cloud solution is hosted on a Microsoft Azure platform and operates securely from a dedicated Microsoft data centre, meeting all GDPR requirements: your data could not be secured in a better place. Implementing cloud has minimal disruption and almost no need for retraining your team. Now in a world of hybrid working options, it also promotes agile working, helping your team to work where and when they like provided they have good broadband.



New and existing clients have been giving us their feedback on their Keyhouse Cloud experience;



“The biggest advantage of being in the cloud has to be the off-site access which I find extremely useful especially when at court. For me it means I can get work done between case hearings.”

Peter Loftus - Partner at [Bourke, Carrigg & Loftus Solicitors](#)

“As a brand-new start-up business, moving to the Keyhouse365 cloud solution has been simple and pain free. We are a modern, agile practice and the solution brings with it the flexibility of access and convenience that we require, not to mention security and scalability.”

Andrew Power – Managing Partner, [Power Law](#)



“We have found the move to Keyhouse cloud a very beneficial one for our business in that we have the same great functionality and service that we have always had with Keyhouse with the all-important benefits of the cloud in terms of enhanced security, automated back-ups, disaster recovery and access from anywhere without the need for terminal services or a VPN or remote desktop. And more importantly, the cloud future proofs our business and allows us to scale it easily.”

Flor McCarthy – Managing Partner, [McCarthy & Co. Solicitors LLP](#)

It's worth noting that according to [Deloitte](#); “Cloud has become the primary location for businesses to store data” - we are here to help you do just that, assuming it's best for your firm. To learn more about Keyhouse cloud [click here](#), or to chat about any of our upcoming developments, reach out to your Account Manager [here](#), call us on 01 290 2222 or email info@keyhouse.ie.

Change is the only constant

There has been more change in the Irish legal tech market in the last few months than we have ever seen before (and Keyhouse has been around a long time). We are seeing more and more international technology companies buying into the Irish technology market. Often when multinational companies buy local businesses it's not about growing that local company in order to grow their local presence but rather a process of stripping out the assets (personnel and technology) and forcing upgrades to their own systems. Let us assure you that this will not be the case with Keyhouse. We will continue to be focused on the Irish market and will grow it by offering lots of integrations with new products around the existing Keyhouse Practice Management System bringing lots of new facilities that will help our clients. We're all about helping law firms to do better, that's the bottom line, and joining the Dye & Durham family ensures we can provide the technology solutions to enable your firm to become a more efficient and profitable business.





Solicitor's Online Community

We have set up a private LinkedIn community group for Partners and Solicitors who are users of Keyhouse products and services. As with many things we do, this was something our clients asked us to do, as they felt it might be useful. This group has been set up with the intention of providing an informative active online community for Partners and Solicitors who use Keyhouse technology and services. It is designed to help our clients achieve greater efficiency in their working lives through innovation and thought leadership in technology and business best practices. [Click here to join our online community.](#)

Irish Law Awards

It's been a few years, but we are back and will be at the Irish Law Awards in October with our new Dye & Durham family. Our peers from Dye & Durham Ireland are the headline sponsors and we as Keyhouse, now a Dye & Durham solution are also proud to be sponsoring the *Excellence & Innovation in Client Service Award*. We will also be launching a very exciting opportunity for the law firms of Ireland, so watch this space!

We can't wait to see you, please make sure to say hello. And the very best of luck to our clients, who always leave the awards well adorned. In the meantime, we routed through the archives and found some photos from previous Irish Law Awards. A blast from the past, right?



| 2012



| 2013



| 2015

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 **Keyhouse**
A Dye & Durham Solution